UNIVERSITY OF FLORIDA FOUNDATION ANNUAL REPORT 2009-10

FROM THE FOUNDATION

The Gator Nation proved once again in fiscal year 2009-10 how deeply it cares for the University of Florida, its mission and its promise. Despite the economic volatility, donors to the University gave an impressive $182.7 million last year for the benefit of UF and the people it serves. That generosity is what makes the UF community special and enables the University to improve the way people across the globe experience their lives.

Your gifts make it possible for UF faculty members to confront the greatest challenges of our time and prepare future generations of Gator alumni to become leaders in their fields. Your investment in health care, energy and sustainability, tomorrow's leaders, global cultures and economies, and entrepreneurship and innovation will change the world for the better. Together, UF and its supporters provide solutions, hope and opportunity — what a tremendous gift that is to our children and our grandchildren.

This report summarizes the University of Florida Foundation, Inc.'s financial performance during fiscal year 2009-10. The University of Florida Foundation, Inc. operates under the guidance of a volunteer board of directors to manage private gifts wisely, advance University programs and provide fundraising and alumni activities on the University's behalf.

The entire University of Florida family thanks you for your support.

Keith Koenig
Chair, University of Florida Foundation, Inc.

Tom Mitchell
Executive Vice President, University of Florida Foundation, Inc.

FINANCIAL SUMMARY

The University of Florida Foundation encompasses the University's fundraising, fund management and alumni programs. Certified as a direct support organization for the University, it is eligible to receive charitable contributions under section 501(c)(3) of the Internal Revenue Code.

On June 30, 2010, the UF Foundation's total assets were $1.511 billion, $135 million more than FY 2008-09. Most of these assets were held in various investments — either in permanent endowed funds that produce annual spendable income or non-endowed, spendable funds. The vast majority of these funds are restricted to specific purposes.

The UF Foundation gifts are invested through a management agreement with the University of Florida Investment Corporation (UFICO). Each pool's asset allocation is designed to meet the specific goals of the pool, to yield maximum returns with appropriate levels of risks. The annualized rates of return in FY 2009-10 were 10.2 percent for the endowment pool and 1.5 percent for the non-endowment pool.

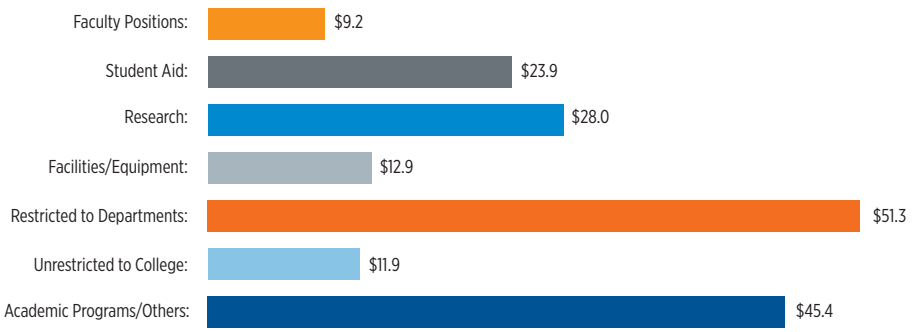
In FY 2009-10, the UF Foundation processed 119,905 gifts and another 10,079 pledges at a fundraising cost of approximately 19 cents per private support dollar raised.

Non-endowed gifts and the spendable income from existing UF Foundation endowments provided $117.5 million in direct support for the University during the fiscal year. Since 1980, the UF Foundation has provided more than $1.766 billion in direct support for student support, teaching, research and service programs.

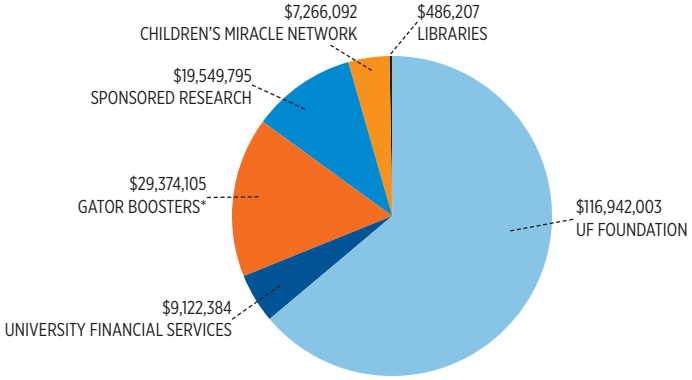
PRIVATE SUPPORT FOR THE UNIVERSITY OF FLORIDA | 2009-10

FROM JULY 1, 2009, THROUGH JUNE 30, 2010, UF RECEIVED $182,740,586

GIFTS BY PURPOSE, FY 2009–10 (MILLIONS OF DOLLARS)

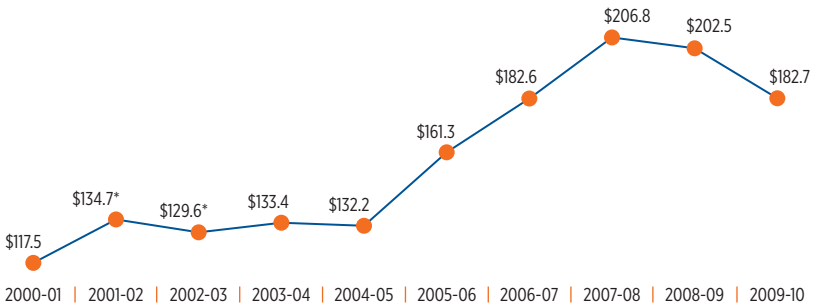


UF AREAS RECEIVING PRIVATE SUPPORT, FY 2009-10 (DOLLARS)



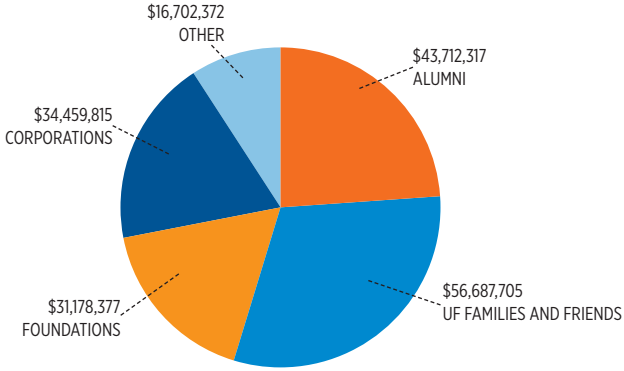
*INCLUDES MOSTLY TICKET-RELATED CONTRIBUTIONS. OUTRIGHT GIFTS TO GATOR BOOSTERS OF $10,000 OR MORE AS WELL AS ENDOWED GIFTS ARE INCLUDED IN THE UF FOUNDATION'S TOTAL.

PRIVATE GIFTS TO THE UNIVERSITY OF FLORIDA, 10-YEAR TREND**
(MILLIONS OF DOLLARS)

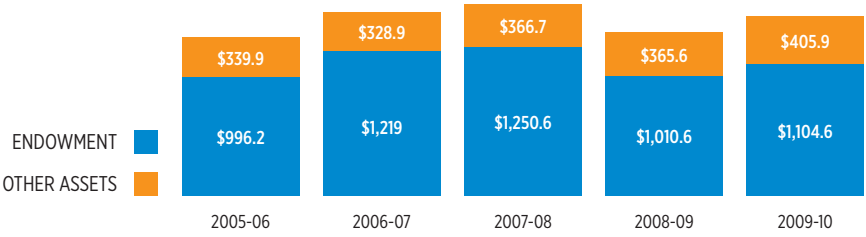


*EXCLUDES A PATENT OF $35 MILLION IN 2001-02 AND $25 MILLION IN 2002-03. **THIS CHART HAS BEEN REVISED TO ELIMINATE STATE MATCH FROM TOTAL GIFT DOLLARS, CONSISTENT WITH NATIONAL GIFT-COUNTING GUIDELINES.

GIFTS TO THE UNIVERSITY BY SOURCE, FY 2009-10 (DOLLARS)



UF FOUNDATION ENDOWMENT AND "OTHER ASSETS" FOR TOTAL ASSETS FY 2005-06 – FY 2009-10 (MILLIONS OF DOLLARS)



ENDOWMENT IS BASED ON NACUBO* (NATIONAL ASSOCIATION OF COLLEGE AND UNIVERSITY BUSINESS OFFICERS) CALCULATIONS.

"OTHER ASSETS" INCLUDE NON-ENDOWED FUNDS, PERMANENT COLLECTIONS, PLEDGES, TRUSTS AND ANNUITIES, LAND HELD FOR UNIVERSITY OF FLORIDA USE AND RESALE, AND OTHER VARIOUS ITEMS.

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